

Salesforce Consulting Services

Grow your business with a tailored Salesforce solution

Let CloudPro™ help you integrate, customize and manage your organization's Salesforce solution. Our team of industry experts will help unlock the full potential of Salesforce to help you grow and scale your business. Our custom Salesforce consulting services will help you boost productivity, improve operational efficiency and increase sales.

Service Overview

At CloudPro, our consulting services are focused around the specific needs of your company. We'll help you automate your processes so your organization can access your sales data on any device helping to keep your teams aligned and drive results to your bottom line.

CloudPro offers a complete portfolio of Salesforce consulting and implementation services that are scalable and designed to help you drive measurable outcomes and reduce costs.

Integration Services

Let CloudPro design a custom Salesforce experience for your sales and marketing teams by connecting your applications and data across your organization. CloudPro can help you empower your company through our agile integration methodology. Your implementation is tailored to fit your company's processes so that your current and future needs are addressed.

Leveraging our experience and industry expertise, we work closely with you to design an innovative and scalable solution to ensure your various systems and applications are fully integrated to provide long term success.

Customization Services

As a comprehensive professional services provider for Salesforce, CloudPro offers the expertise to customize your solution to fit your evolving business needs. Our customization services help your organization seize business opportunities and sell faster and smarter. Our custom Salesforce services will increase efficiencies, decrease costs and help you scale your business. CloudPro takes a unique customer-centric approach to create engaging customer experiences and increase sales productivity.

Managed Services

CloudPro offers Salesforce managed services that compliment and augment your current resources and provide the experience and skills to manage and grow your business. Maximize the value of Salesforce by letting us help you better connect with your customers. Our team of experts will help you boost sales productivity while controlling costs. Let CloudPro manage your Salesforce platform while you focus on growing your business. We help businesses achieve the maximum benefit from their Salesforce platform investment.

Key Benefits

- Simple engagement process to understand your business goals and drive measurable outcomes
- Certified team to integrate, customize and manage your Salesforce solution with industry best practices
- Detailed analysis and roadmap ensures your business needs are addressed
- Seamless integration of your Salesforce implementation with existing third-party systems



Your Trusted Salesforce Partner

CloudPro makes it easy to integrate, customize and manage your Salesforce solution to reduce costs and maximize operational efficiency. Our team of industry experts offer effective solutions tailored to meet your specific business needs and requirements. Our innovative and collaborative approach addresses your key business imperatives and helps future-proof your Salesforce investment.

Methodology



Our Salesforce methodology will help you with every step of your Salesforce deployment, from strategy and design to implementation. We provide you with industry best practices and innovative ideas to help streamline your processes and make your business more operationally efficient.

Delivered By CloudPro

CloudPro is an industry leader in hybrid-cloud consulting, cybersecurity, go-to-market and Salesforce services. CloudPro offers a comprehensive portfolio of cloud services that help drive innovation and accelerate the profits of our customers and business partners. With leading Fortune 500 customers and partners around the globe, our company delivers scalable cloud solutions that meet the changing demands of our clients.



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Case Study

Company Profile

- Sporting goods manufacturing company
- In business for over 10-years
- Based in the U.S.

Pain Points

- Company experienced a steady decline in sales
- Sales struggled to sell products
- Salespeople were unclear about product discounts resulting in lost sales to competitors
- No formal revenue recognition policy
- Customer complaints about incompatible product bundles
- Limited sales reports available to management

Salesforce Solution

- Developed detailed guidance for each stage in the sales cycle
- Product bundles & product rules were created to facilitate pairing of compatible products
- Established easy-to-access pricing information
- Option pricing and discount schedules were configured to track pricing discounts
- A tiered approval process was implemented for big-ticket sales opportunities
- Revenue and quantity scheduling was developed to resolve revenue recognition issues
- Metric dashboards were developed for management

Outcome

- Sales cycle time was reduced by 35% across all products
- Clear pricing communication was established, which increased sales of the company's premium products
- There was a 10% increase in sales as a result of clear pricing communication
- Product returns decreased by 40%